



# FACULTY DEVELOPMENT PROGRAMME

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# Tools and techniques for high impact journal publication (Part II)

in collaboration with

# **Centre of Applied Blockchain and Digital Transformation**

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# Internal Quality Assurance Cell (IQAC)

## **Programme Details:**

Date:	2 <sup>nd</sup> to 6 <sup>th</sup> October 2024				
Mode:	Online				
Program Director/s:	1. Dr. Arghya Ray				
	2. Dr. Gobinda Roy				
	3. Dr. Arunava Bandyopadhyay				
<b>Resource Persons:</b>	1. Dr. Arghya Ray (IMI Kolkata, India)				
	2. Dr. Gobinda Roy (IMI Kolkata, India)				





- 3. Dr. Arunava Bandyopadhyay (IMI Kolkata, India)
- 4. Dr. Anees Ahmed (IMI Kolkata, India)
- 5. Dr. Kishalay Adhikary (IMI Kolkata, India)

Program Co-ordinator: Ms. Satabdi B. Chakraborty

Panel Discussion Experts: 1. Dr. Tirthankar Nag

- 2. Dr. Arghya Ray
- 3. Dr. Sourabh Devidas Kulkarni

Moderator:

Dr. Arunava Bandyopadhyay







Resource Persons:	Intended Participants: 1. Faculty members 2. Doctoral students 3. Industry Practitioners	Fees and Registration: We invite faculty members, doctoral students and business professionals to attend this FDP. The applicants willing to participate shall apply online. Link: https://rzp.io///63Eu1js6 The last date for application submission is 30th
Information Systems and Analytics	Program Directors:	September 2024. Category (All non-residential) Indian Rs. 1009/- for Doctoral Scholars
Dr. Gobinda Roy Assistant Professor - Marketing	Dr. Arghya Ray Assistant Professor – MIS and Analytics IMI Kolkata (E) aray@imi-k.edu.in (P)+91-9199166554	Rs. 1500/- for Faculty Members Rs. 2500/- for Corporate/ Business Professionals Category (All non-residential) Foreign
Dr. Arunava Bandyopadhyay Assistant Professor - Finance	Dr. Gobinda Roy Assistant Professor – Marketing IMI Kolkata (E) groy@imi-k.edu.in (P) +91-916306698	§ 12 for Doctoral Scholars § 18 for Faculty Members § 30 for Corporate/ Business Professionab Important Dates:
Dr. Anecs Ahmed Assistant Professor - Markeing	Dr. Arunava Bandyopadhyay Asistant Professor – Finance MI Kolkata (P) + 91 8420049629	FDP Starts on: 2nd October 2024 Timing: 10:00 AM-3:00 PM everyday Last Date of Application: 30th September, 2024
Dr. Kishalay Adhikari Assistant Professor - Marketing	Program Coordinator: Satabdi B. Chakraborty (E) sb chakraborty@imi k cdu.in	
		2/4 C, Judges Court Road, Alipore, Kolikata 700027 www.imik.edu.in

# Program Schedule:

Day 1 (2 <sup>n</sup>	Resource Person				
2:00 pm – 2:15 pm	Welcome address and Introduction to FDP				
2:20 pm – 3:20 pm	Basics of Quantitative Research	Dr. Arghya Ray			
3:20 pm – 3:30 pm	m Break				
3:30 pm – 4:30 pm	Questionnaire Design, Model Design	Dr. Gobinda Roy			
4:30 pm – 4:45 pm	Break				
4:45 pm – 5:45 pm	Correlation, Regression, PCA	Dr. Arunava Bandopadhyay			
Day 2 (3					
10:00 am – 11:00 am	Exploratory Factor Analysis - I	Dr. Anees Ahmad			
11:00 am – 11:15 am	Break				
11:15 am – 12:15 pm	Exploratory Factor Analysis - II	Dr. Anees Ahmad			
12:15 pm – 12:30 pm	Break				
12:30 pm – 1:30 pm	Measurement Model – I	Dr. Kishalay Adhikary			
Day 3 (	Day 3 (4 <sup>th</sup> October 2024): (Friday)				
10:00 am - 11:00 am	Measurement Model – II	Dr. Kishalay Adhikary			
11:00 am – 11:15 am	Break				
11:15 am – 12:15 pm	Structural Equation Modelling - I	Dr. Anees Ahmad			





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# **Participant Statistics:**

## **Total Number of Participants:** 34

Faculty: 6

Scholars: 28

Participants representing Organizations
IIM Indore
IIM Raipur
IIM Ranchi
IIFT Kolkata
IIFT Kakinada
IIM Sambalpur
Jaipuria Institute of Management, Jaipur
Himachal Pradesh University Shimla
Adamas University
The Maharaja Sayajirao University of Baroda
LEAD college of management, Palakkad, Kerala
HINDUSTAN INSTITUE OF TECHNICAL SCIENCE
Sharda School of Business Studies
IMI Kolkata
BS ABDUR RAHMAN CRESCENT INSTITUTE OF SCIENCE AND TECHNOLOGY
Dr. Harisingh Gour Vishwavidyalaya, Sagar, Madhya Pradesh
UPES
Amity University Kolkata
University BT and Evening College Coochbehar
Pondicherry university
University of Jammu
IILM University, Greater Noida
IBS Hyderabad
NIT Calicut
PES University, Bengaluru

#### Session Wise Details:

<u>Day 1:</u>

Inauguration Session:





The online inauguration session was graced by the presence of Director of IMI Kolkata, Dr. Mohua Banerjee, Dean Research IMI Kolkata, Dr. Tirthankar Nag and program directors Dr. Arghya Ray, Dr. Gobinda Roy, and Dr. Arunava Bandyopadhyay along with other faculty members of IMI Kolkata and participants of the FDP. Dr. Banerjee delivered the Welcome Address to the participants.

#### Session 1: Basics of Quantitative research

Dr. Arghya Ray provided an overview of quantitative research and the various quantitative techniques that are widely used and what journals to target.

Quantitative research is the process of collecting and analyzing numerical data. It can be used to find patterns and averages, make predictions, test causal relationships, and generalize results to wider populations.

Quantitative research is the opposite of qualitative research, which involves collecting and analyzing non-numerical data (e.g., text, video, or audio).

#### Quantitative research question examples:

- What is the demographic makeup of Singapore in 2020?
- How has the average temperature changed globally over the last century?
- Does environmental pollution affect the prevalence of honey bees?
- Does working from home increase productivity for people with long commutes?

#### Session 2: Questionnaire Design, Model Design

Dr. Gobinda Roy provided an overview of how to prepare the conceptual model and the questionnaire for quantitative based research.

#### Content

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- · Framing the conceptual model
- Theory based model (Case example S-O-R)
- Questionnaire design
- Hypotheses formulation
- With special focus on SEM
- Journey from ABDC-B to ABDC-A\* and FT-50

#### Session 3: Correlation, Regression, PCA

Dr. Arunava Bandyopadhyay gave hands-on experience on correlation, regression

and PCA and how they are important in quantitative research.





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## Day 2:

#### Session 4 and Session 5: Exploratory Factor Analysis (Part I and Part II)

Dr. Anees Ahmed conducted a hands-on session on exploratory factor analysis and explained how to examine the different factors based on the results. Dr. Ahmed explained the various segments of the results and how to interpret them.

Key Statistics	
- Scree Plot	Anees Ahmad
<ul> <li>A plot of the eigenvalues against the number of factors in order of extraction.</li> </ul>	
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#### Session 6 (Day 2) and Session 7 (Day 3): Measurement Model

Dr. Kishalay Adhikari explained both the theory and the practical processes involved in assessing a measurement model using SPSS AMOS.



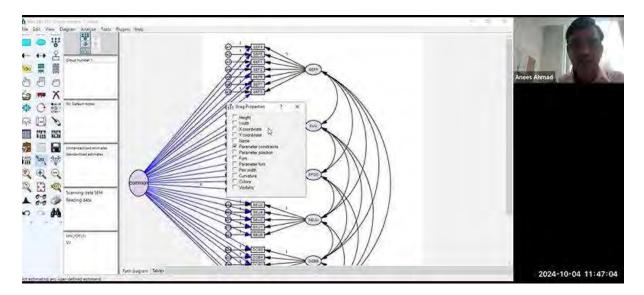


11	THINGS TO CONSIDER IN MM		DATE: Carline	4
	Research model (Constructs & items)			
	Reliability & Validity			
	- Composite reliability (CR) - Cronbach Alpha			
	- Average variance extracted (AVE)			
÷	Model-fit indices			
	- Goodness-of-fit measures			
	Measurement models shows the best fit, compared to structural models			
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#### Day 3:

#### Session 8 and Session 9: Structural Equation Modelling (Part I and Part II)

Dr. Anees Ahmed showed the participants how to use SPSS to perform Structural Equation Modelling and how to interpret the results. He also explained which all results should be incorporated in the paper.





Day 4



#### Session 10. Mediation Analysis

Dr. Kishalay Adhikary talked out how to improve the chances of publication by using a mediator. During the hands-on session, Dr. Adhikary showed how to incorporate a mediator in the model, how to get the results and how to report them in a paper.

#### **Session 11. Moderation Analysis**

Dr. Anees Ahmed talked out how to improve the chances of publication by using a moderator. During the hands-on session, Dr. Ahmed showed how to incorporate a moderator in the model, how to get the results and how to report them in a paper.

#### Session 12. Econometrics in Marketing

Dr. Arunava Bandyopadhyay took a session on how econometrics is being used in marketing research and how it is helping in improving the analysis. He also talked about how even in marketing research models, researchers are incorporating several econometric techniques.

#### Day 5:

#### Session 13: Multigroup analysis and Second Order Analysis

Dr. Kishalay Adhikary discussed on how to perform a multi-group analysis in AMOS. During the hands-on session, Dr. Adhikary also talked about what all checks are required before performing multi-group analysis and how to report the results in the paper. He also talked about how to perform a second order analysis.

#### Session 14: Reporting the results in the research paper





Dr. Anees Ahmed through an interactive discussion based session talked out how researchers should proceed to report the results in the research paper. With few examples, Dr. Ahmed explained the importance of reporting the results carefully.

#### Session 15: Panel Discussion: Important Considerations in Research

A panel discussion was organized on the topic was "Important considerations in research". The expert panel members included Professor Tirthankar Nag, Dr. Arghya Ray and Dr. Sourabh Kulkarni. All the panelists shared their experience being the editor in chief or Associate Editors of journals and what do they expect from research papers. Dr. Arunava Bandyopadhyay moderated the whole session. The participants clarified their doubts regarding the publication processes from the eminent panel members.

#### Valedictory and Q&A session

At the end of the FDP, the participants shared their feedback through google form regarding the sessions. Almost everyone has shared positive feedback with some suggestion such as they requested for a series of such engaging sessions to be conducted in future in the offline mode or in the summer or winter break or in the weekends. The session was concluded with a valedictory speech by Dean of Research, IMI Kolkata, Dr. Tirthankar Nag followed by a vote of thanks by Dr. Arunava Bandyopadhyay.

#### Feedback Received:





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mestamp	Brefly discuss about your expenence of the	Do you have any suggestion for full re-impro-	- Will you join in any follow lig FDP of soch to
10-6-2024 12:18:0	04 Very useful	It would be nice if every session had a ppt	Yes
10-6-2024 12:18:	28 Excellent FDP	NIL	Yes
10-6-2024 12:19:2	24 It's very useful	Yes. If we have options to download vedios	1Yes
10-6-2024 12:19:	54 This FDP is very excellent, brief but it has ex	chand on practice of the participants	Yes
10-6-2024 12:26:	22 The sessions were very interactive. The sess	i Incorporating real-life case studies of succes	Yes
10-6-2024 12:32	21 Simply Amazing! The immense exposure to o	This FDP was exceptional. No suggestions.	Yes
10-6-2024 12:42:	53 FDP experience was insightful, experiential,	More time per session, to enable question ,	a Yes
10-6-2024 13:01	33 Great experience	Nthg	Maybe
10-6-2024 13:50	41 Fdp was well organized. The sessions were I	Longer duration could have been better.	Maybe
10-6-2024 14:15:	10 I attended the first two days, but due to some	elf you can customise the training individually	lYes
10-6-2024 14:58:	14 Good. Learnt without much effort.	Evening classes would make it more conven	i Maybe
10-6-2024 21:54	55 Very knowledgeable	No	Yes
10-6-2024 22:19:0	04 Attending the Faculty Development Program	I have experienced that there is many links f	oYes
10-6-2024 22:53	32 Very informative FDP. All the quarries are ad	kNO	Yes
10-7-2024 7:49:	24 Very enriching FDP, learn't about the softwar	To carry out FDP on research methodology f	ft Yes
10-7-2024 9 27:	12 Very useful	Option to download the file for future reference	Yes
10-8-2024 11:57:	14 Good learnings	Qualitative also	Yes

# Payment Details:

Faculty Member	Sessions	Per Session Fees	Total Payme	ent		
Dr. Arghya Ray	1	1250	1	250	Brochure Making (Sankar Da)	600
Dr. Arunava Bandyopadhyay	2	1250	2	500		
Dr. Anees Ahmad	6	1250	7	500	Certificate Making (approx)	470
Dr. Gobinda Roy	1	1250	1	250		
Dr. Kishalay Adhikary	4	1250	5	000		
Total	14		17	500		
					Amount Received	29900
					Amount after taxes	25338.98
					Profit	6768.983